

Andrea Shakespeare

Partner



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Language(s) spoken: English

Bar Admission(s): Nova Scotia, 2011

Legal Assistant(s): [Wendy L. MacIsaac](#)

From small to large businesses and institutions, Andrea works with her clients to address any and all needs throughout the lifetime of their business. She focuses on general corporate advice, mergers and acquisitions, financing transactions, as well as construction, procurement and infrastructure projects. Andrea provides practical advice to her corporate clients, including the following representative work:

- Drafted and negotiated procurement documents, construction supply, construction services and consultant services contracts for large industrial clients.
- Worked with a major industrial client's contract team to negotiate commercial supply, as well as construction contracts and sub-contracts for a large infrastructure project.
- Worked in-house with a national food retailer to provide general corporate advice on a range of matters, including construction projects.
- Acted as lender counsel on large utility financings.
- Assisted in the successful acquisition by Sobeys of the assets of Canada Safeway for approximately \$5.8 billion.
- Assisted in the successful sale leaseback transaction between Sobeys and Crombie REIT with respect to 70 properties and proceeds of approximately \$990 million.

Practice Areas

Banking & Financing

Commercial Transactions/Agreements

Construction

Corporate Formation/Reorganization

Infrastructure

Mergers & Acquisitions

Education & Career

Education

Dalhousie University, LLB, 2010

Dalhousie University, MBA, 2010

Saint Mary's University, BComm, 2004

Activities

Member, Canadian Bar Association.

Vice chair and member, board of directors, Boys & Girls Clubs of Greater Halifax

Past member, board of directors, Special Olympics, Halifax

Past corporate secretary, board of directors, Atlantic Film Festival

Past member, Steering Committee for the Canadian Tax Foundation's Young Tax Practitioners, Halifax

Thought Leadership

New reporting requirements for beneficial ownership of federal corporations coming this June

May 24, 2019

Publications

Co-author, "Fair Dealing or Fare Stealing?", Implications of Canadian Copyright Law Reform on the Online Classroom, Canadian Journal of Law and Technology, Vol. 7 No. 2, January 2009 at 267.