

## Daniel Roth

### Associate

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Language(s) spoken: English

Bar Admission(s): Nova Scotia, 2021

Legal Assistant(s): [Kayte-Lynn Pearcey](#)

Daniel is a problem solver. Drawing on his background in strategic operations and legal project management, Daniel brings an innovative, solutions-focused perspective to his practice. His practical, people-driven approach enables Daniel to provide creative, business-minded legal advice to serve his clients' needs, and protect his clients' interests. With a detail-oriented focus on risk management and governance, Daniel helps his clients navigate their local, national, or global business opportunities and challenges.

Daniel was recently seconded for a year to a global downstream energy company as a legal operations consultant and in-house counsel. He developed and implemented matter tracking and delegation tools, document and contract lifecycle management solutions, and an invoice and budget tracking platform to support the in-house team's operations. Daniel also created and deployed a series of contract playbooks designed to engage and support non-lawyers in negotiating standard form contracts. He also acted as lead advisor on the acquisition of a regional network of retail fuel stations, and supported the due diligence process behind a US\$1.5 billion multi-facility syndicated refinancing.

As a member of Stewart McKelvey's Practice Innovation team and the firm's diversity, equity, and inclusion committee, Daniel is working to build a more responsive, inclusive, forward-thinking legal profession.

Daniel has experience advising and assisting with:

- The negotiation and drafting of complex commercial agreements, including:
  - a master services and license agreement for the use of biometric identity verification software by a major North American airline;
  - an art exhibition and loan agreement facilitating a multi-year touring exhibition of original artwork;
  - procurement, supply chain, and project management agreements related to the design, construction, and delivery of industrial equipment;

- dealer agreements for the operation of retail fuel stations and convenience stores under a variety of ownership models;
  - master services and subscription agreements and general terms and conditions for the provision of Software-as-a-Service products, including blockchain- and artificial intelligence-based platforms;
  - non-disclosure agreements, privacy policies, and information security and data protection agreements; and
  - shareholders' agreements and advising on related corporate governance matters.
- The implementation and drafting of tax- and corporate governance-driven reorganizations, including:
    - the incorporation, amalgamation, continuance, and dissolution of limited and unlimited companies across Canada;
    - the redemption, repurchase, and issuance of shares and debt instruments; and
    - the return of capital and declaration of dividends.
- The acquisition and disposition of part or all of the assets or shares of businesses, and the associated corporate records review and due diligence reporting, including:
    - the acquisition of a regional network of retail fuel stations;
    - the potential acquisition of a regional air carrier;
    - the acquisition of the assets of a regional fulfilment center operation;
    - the potential acquisition of a network of retail pharmacies; and
    - the acquisition of a regional transportation and logistics company.

## Practice Areas

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Commercial Transactions/Agreements

Corporate Formation/Reorganization

Corporate Governance

Cybersecurity

Energy

Entertainment

Information Technology

Media, Advertising & Marketing

Mergers & Acquisitions

Privacy

Tax

## Education & Career

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### Education

Dalhousie University, JD, 2020

University of Alberta, BCom (with distinction), 2017

University of Alberta, Certificate in Business Leadership, 2017

## Activities

Vice President Executive, Dalhousie Law Students' Society, 2018 – 2020

Board of Directors Intern, Edmonton Symphony Orchestra and Winspear Center for Music, 2016

Vice President External, Alberta School of Business Students' Association, 2015 – 2016

Debate Competitor, Alberta JDC West Case Competition Team, 2015 – 2016

## Accolades

Alistair Fraser Entrance Scholarship

International Education Abroad Individual Award

William S Zeigler Scholarship in Business

Leadership Certificate Program Scholarship

## Thought Leadership

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Less than two weeks to go ... Canada Supply Chain Transparency Reports are due May 31st

May 21, 2024

Updated guidance on business reporting obligations under Canada's supply chain transparency legislation

February 23, 2024

Preparing for Canada's "Modern Slavery Act": considerations and guidance for businesses

November 30, 2023

2020 Year in Review: Atlantic Canada Labour & Employment Law Developments

January 11, 2021

Increasing pay transparency for federally regulated employers under *Employment Equity Regulations*

December 18, 2020

Canada's Digital Charter – a principled foundation for a digital future?

May 28, 2019