

## Kevin Landry

### Associate

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Language(s) spoken: English

Bar Admission(s): Nova Scotia, 2017

Legal Assistant(s): [Cynthia Robicheau](#)

The founder of two start-ups himself, Kevin appreciates the difficult choices his clients face while they make their dreams a reality. He is firm that, with the right advice, changing the world is within anyone's reach. He enjoys working everyday with risk-takers, dreamers and those questioning the status quo to build a better tomorrow. Kevin's experience includes:

#### Securities Regulation

- Assisting clients with private placement capital raises and prospectus-exempt offerings of securities.
- Preparing public company disclosure documents and filings.
- Advising on exchange listing applications and interactions on TSXV and CSE.
- Completing Initial Public Offerings and Qualifying Transactions of Capital Pool Companies.
- Advising purchasers and targets in reverse takeovers or three corner amalgamations.

#### Mergers, Corporate and Commercial

- Facilitating the purchase and sale of corporations and corporate assets including through plans of arrangement.
- Negotiating and drafting key agreements ranging from Letters of Intent to Purchase Agreements.
- Consulting with start-ups from incorporation to IPO and beyond.
- Drafting shareholder agreements and advising on corporate governance.
- Administering corporate migrations into and out of Nova Scotia and Federal jurisdiction.

#### Payments, Banking and Financing

- Assisting institutional and private lenders in secured financing arrangements.

- Advising clients using financing for the purchase of businesses, real property, or other assets.
- Advising fintech companies, payment processors, and lenders as to regulatory compliance under *Retail Payment Activities Act* and other pertinent legislation.

#### Cannabis Regulation

- Advising on applications, amendments, and regulatory compliance for licenses under the *Cannabis Act* and Cannabis Regulations including: processing, cultivation, sale for medical purposes, analytical testing, research, nurseries, cannabis drug licenses and industrial hemp licenses.
- Assisting with raising capital and structuring amalgamations and business transactions in the cannabis sector.
- Drafting corporate agreements and documents specific to the cannabis sector and ancillary activities.

## Practice Areas

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Banking & Financing

Cannabis

Commercial Transactions/Agreements

Corporate Formation/Reorganization

Mergers & Acquisitions

Securities

## Education & Career

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### Education

Dalhousie University Schulich School of Law, JD, 2016

Acadia University, BBA, 2009

### Activities

Member, Canadian Bar Association

## Thought Leadership

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Canada 2024 Federal Budget paves the way for Open Banking

April 22, 2024

Final retail payment activities regulations released

November 28, 2023

Bill C-365 calls for plan for implementation of open banking in Canada

November 17, 2023

Consultation on potential amendments to the Cannabis Regulations

March 31, 2023

Retail Payments Activities Regulations released and open for comment

February 14, 2023

Bank of Canada Announces Supervisory Framework for *Retail Payments Activities Act*

December 16, 2022

Bill C-27 – Canada’s proposed *Artificial Intelligence and Data Act*

November 16, 2022

Health Canada announces legislative review of *Cannabis Act*

September 27, 2022

Shareholder Agreements in Nova Scotia

September 13, 2022

Proposed amendments to *Cannabis Regulations* make it easier to be green

March 22, 2022

Final report of advisory committee on open banking

August 26, 2021

IIROC and MFDA merging into one singular self-regulated organization

August 13, 2021

The *Retail Payment Activities Act*: the federal government’s proposed regulation of retail payments for FinTech

May 27, 2021

Canadian carbon tax is here to stay: Supreme Court rules *Greenhouse Gas Pollution Pricing Act* constitutional

March 25, 2021

Health Canada provides draft guidance on personal production of cannabis for medical purposes

March 17, 2021

Canada’s carbon tax – an increase and a refresher

January 14, 2021

Final cannabis edibles, topicals and extracts regulations released

June 17, 2019

Changes to Canadian cannabis licensing application process

May 09, 2019

Client Update: Canada's Proposed Cannabis Edibles, Extracts and Topicals Regulations Revealed

December 21, 2018

Client Update: Border concerns growing for cannabis industry participants

July 27, 2018

Client Update: Cannabis Act Regulations Revealed

June 28, 2018

Client Update: Federal Cannabis Act regulations taking shape: consultation feedback revealed

March 22, 2018

Client Update: Nova Scotia gives first look at cannabis regulation

December 08, 2017

Client Update: Federal government desires feedback on proposed Cannabis Act regulations

November 28, 2017

Client Update: TSX Company Manual amendments will result in a "modest increase" to listed issuer's disclosure practices

November 16, 2017

Client Update: New Brunswick introduces Cannabis Control Act

November 14, 2017

Client Update: New Brunswick's final cannabis report: government operated stores, guidance on growing at home

September 06, 2017

Client Update: Canada's infant cannabis industry starting to require a patchwork quilt of governance: updates from Calgary, Edmonton & Nova Scotia

July 28, 2017

Client Update: The Grass is Always Greener in the Other Jurisdiction – Provincial Acts and Regulations under the Cannabis Act

June 22, 2017

Client Update: Cannabis Act regulations – now we are really getting into the weeds!

June 15, 2017

Client Update: The Cannabis Act – Getting into the Weeds

May 09, 2017

## Presentations

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Dalhousie University Schulich School of Law Cannabis Law intensive course – lecturer: *“Industrialization and Commercialization of Cannabis”*

October 18, 2019

Canadian Association of Black Lawyers Raising the Bar: Commitment to Excellence, Leadership and Community conference – panelist: Commercial Law Cannabis

October 17, 2019

Association of Consulting Engineering Companies (New Brunswick) – Webinar speaker: *Cannabis and the U.S. Border: Best Practices for Industry Professionals* (October, 2018)

Meeting of European Union Delegation to Canada Deputy Ambassadors/Deputy Heads of Mission – brief to European Union delegates: Legal and Political Implications of Cannabis Legalization (September, 2018)

2018 Atlantic Credit Union Commercial Lenders’ Conference – speaker: *Lending in the Cannabis Sector* (June, 2018)

Licensed Professional Planners Association of Nova Scotia *Cannabis Legalization: Community Impacts* Autumn and Spring conferences – panelist (October, 2017 and April, 2018)

Mount Saint Vincent Entrepreneurship and Business Administration Faculty – guest lecturer: *Cannabis Laws in Canada* (February, 2018)